

Dynamic and Provocative Speaker

Kim Sawyer

executive coach



True Leadership: Helping Everyone Succeed

You need collaboration to achieve your objectives. Executives, managers, supervisors and individual contributors all need the ability show up and relate to others in a way that serves everybody's success – that is the mark of true leadership.

Leaders do not have to be born with some innate ability. You have the capacity to lead, whatever your title or role – if you are willing to do what it takes to attract others to follow you.

"Kim's content is exactly what you'd expect from a world-class business coach: It's deep, it's new and it has the power to help you move to the next level."

*Tim Johnson, President
Brandwave*

"Kim is a 1st class coach, presenter and leader. He excels with both large and small groups at all levels - especially with managers and executives."

*Gene Janiszewski, Managing Partner
Paradigm Group, Inc*

***"With Kim, you come to hear a speaker
. . . and you also get a coach."***

***When Kim is in front of your people, they
are guaranteed a new way of thinking
about something and a tool to put it
into action immediately.***

Kim Sawyer has over 20 years of business experience. He has started businesses, led companies, and been involved in almost every aspect of a business enterprise. Today he coaches and facilitates key business people and teams to create greater wealth for their organizations and themselves. ***Kim speaks at all levels for many sizes of organizations in a variety of industries.***



<http://www.KimSawyerSpeaker.com>

The Delegation Dilemma

Are you driving home from work way too late, once again?

- Have you even gotten to what's really important?
- Are you constantly watching over your employees, making decisions for them and putting out fires?
- Have you delegated things, but they never seem to get done right? Do you spend more time checking than it takes to do it yourself?

What can you do?

Kim's extremely popular talk, "The Delegation Dilemma," is like a one-on-one coaching session with him. He will show you what it takes to delegate in a way that really works and free yourself from this value-killing trap.



▶ **The Technology of Celebration™**

Executives and entrepreneurs tend to swing for the fence, and often only claim success when the ball goes out of the park. Throughout each day, countless smaller victories often go unacknowledged. The Technology of Celebration™ reveals how to recognize and appreciate any win as a powerful source of confidence and energy for greater success.

▶ **Speaking the Unspeakable™: How to Have Difficult Conversations Successfully**

How many things go unsaid, and at what cost, because people shy away from the discomfort of confronting sensitive issues? Is confrontation necessarily conflict? Does it have to be painful? Discover and learn to use 5-Step Communication™, a powerful tool to minimize discomfort and maximize success in your communications.

▶ **Lead by Coaching: Coaching Skills for More Powerful Leadership and Management**

Coaching – a powerful component of successful leadership – is truly your lever to consistently evoke the very best from your people. Learn what coaching is, and how to build effective coaching relationships with your team.

▶ **The Alchemy of Success™**

Failure – and how you respond to it – is the key to success. The Alchemy of Success™ is a simple yet powerful process by which business people can capitalize on failure to reach a higher level of success.

Kim owns and manages the WealthSource, an executive coaching firm. In addition to professional speaking, he facilitates meetings and business retreats, and he provides specialty training in coaching and leadership skills.

Kim holds a BBA in Entrepreneurship from the University of Houston and an MS in Organizational Development from the University of Texas. He has been published and interviewed in the Houston Chronicle and other news publications, appeared on CNN Business Radio and speaks frequently to professional and industry organizations across the country.

Kim has a keen interest in spirituality, poetry, science, and technology. He has traveled broadly and served his country in the US Army. Kim resides in Houston, TX with his beautiful wife, awesome young son, and two cuddly pit bulls - a wonderful family whom he loves deeply.

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